

# Barceló Hotel Group

## MeetPLAN

# Barceló Hotel Group, committed to the MICE segment

Welcome to **Meet Plan**, the MICE proposal that combines unique spaces in strategic locations with our highest standards for **sustainability, gastronomy and technology** to ensure top-level meetings and conferences.

Experiential innovation at the service of trends that allow us to design memorable meetings and events in the best destinations, regardless of the project's scope.

At Barceló Hotel Group, attention to detail and over 90 years of expertise make us the perfect allies in proving that excellence is part of our DNA.

Further information

2°

Chain in Spain

30

One of the Top 30 largest chains in the world

+300

Hotels (Leisure 53% - Urban 47%).

66.000

Rooms

30

Countries

4

Brands

Barceló Hotel Group was founded in Mallorca in 1931, and hotels have been **our passion and vocation** for three generations. Making guests happy is our driving force.

**Brand Finance®**

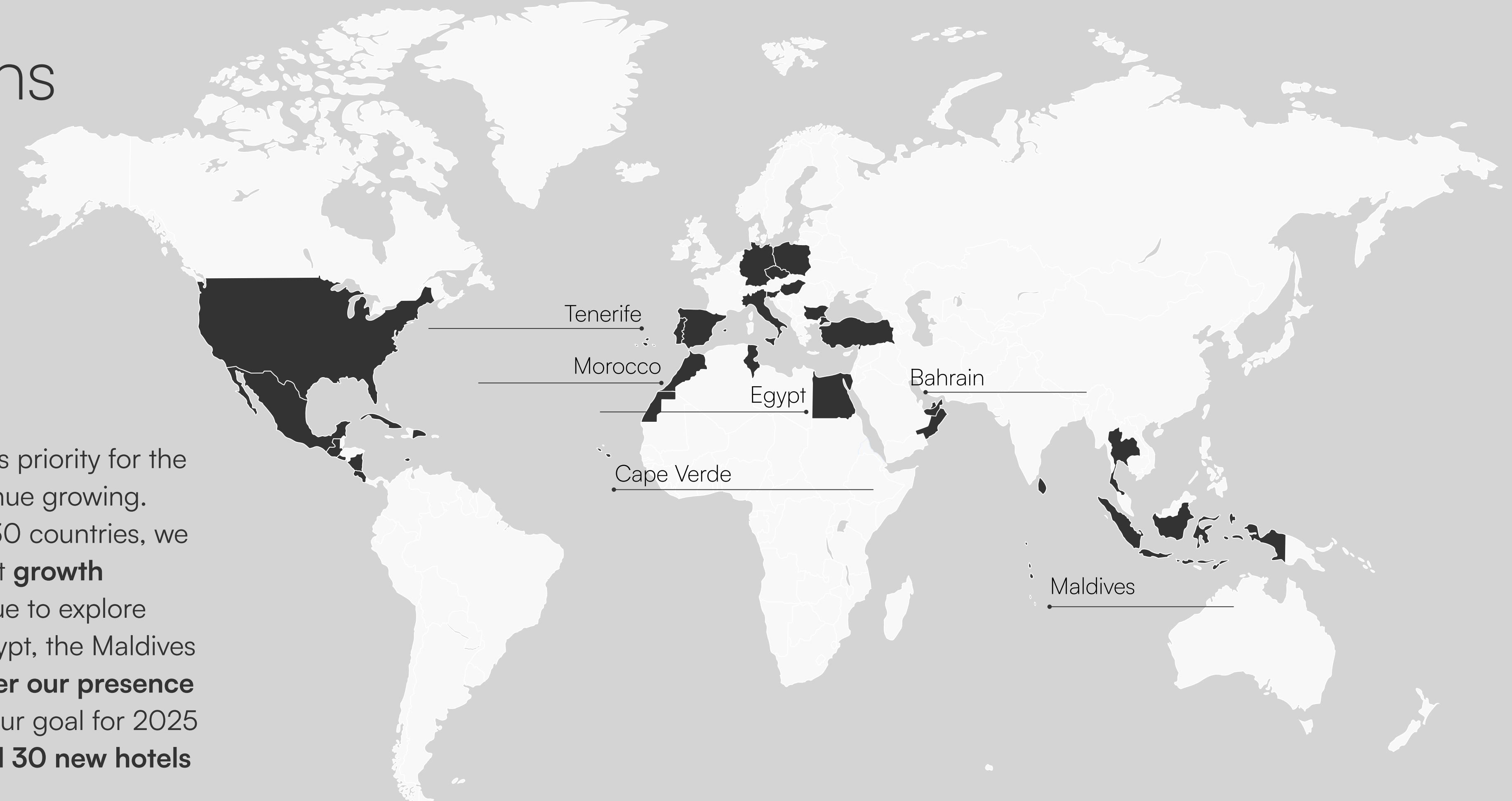
One of the **10 strongest hotel brands in the world**.



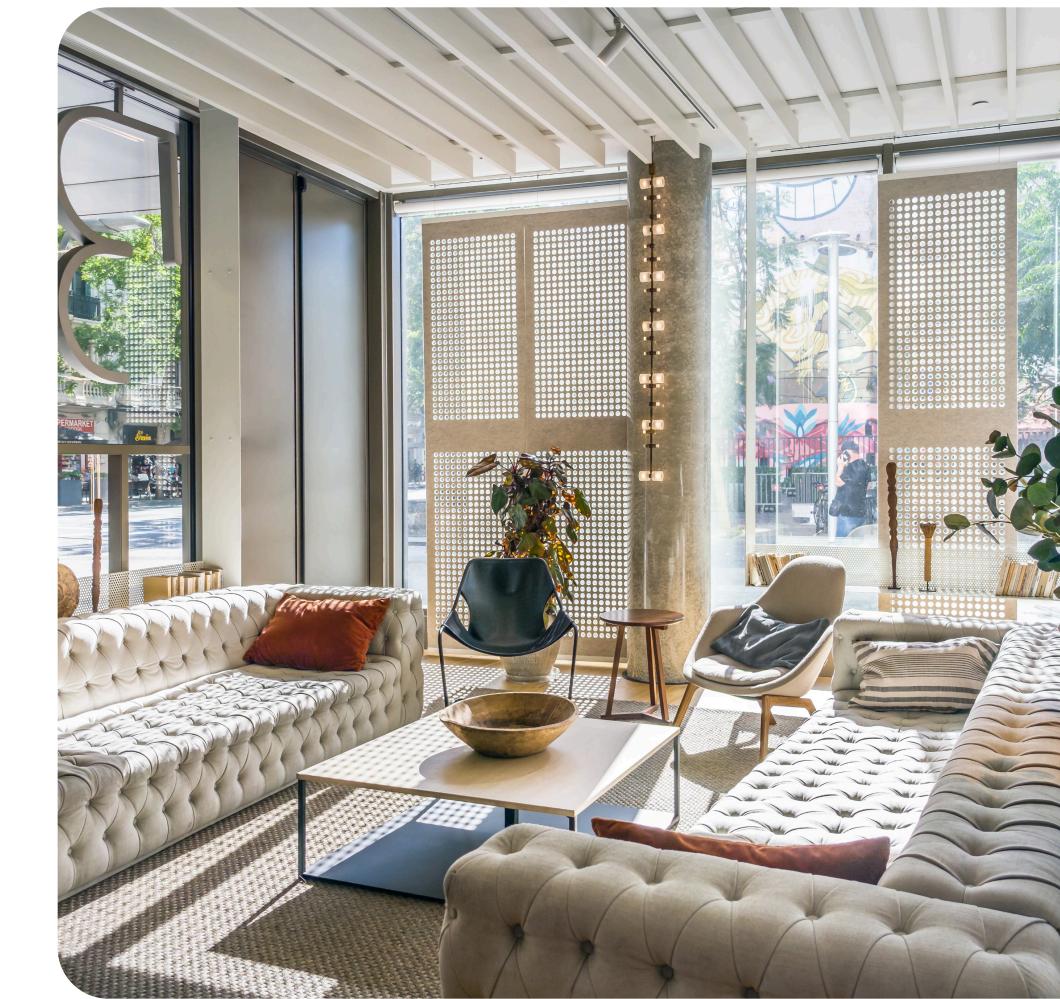
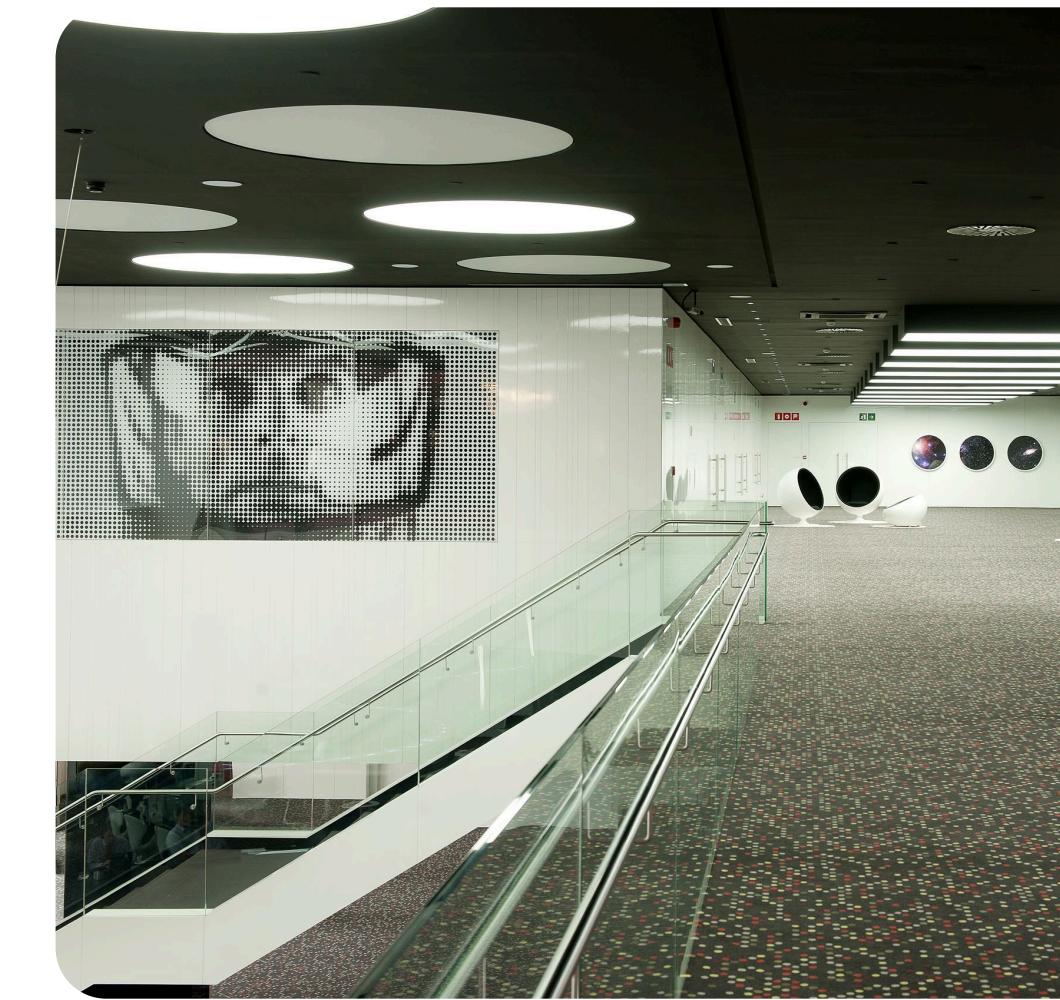
**Best hotel management** company in the world according to the 2024 World Travel

# Next destinations

The Barceló Hotel Group's priority for the next few years is to continue growing. With over 300 hotels in 30 countries, we want to maximise our vast **growth potential**. We will continue to explore **new regions**, such as Egypt, the Maldives and Bahrain, as we **bolster our presence** in existing destinations. Our goal for 2025 is to add between **25 and 30 new hotels to our portfolio**.

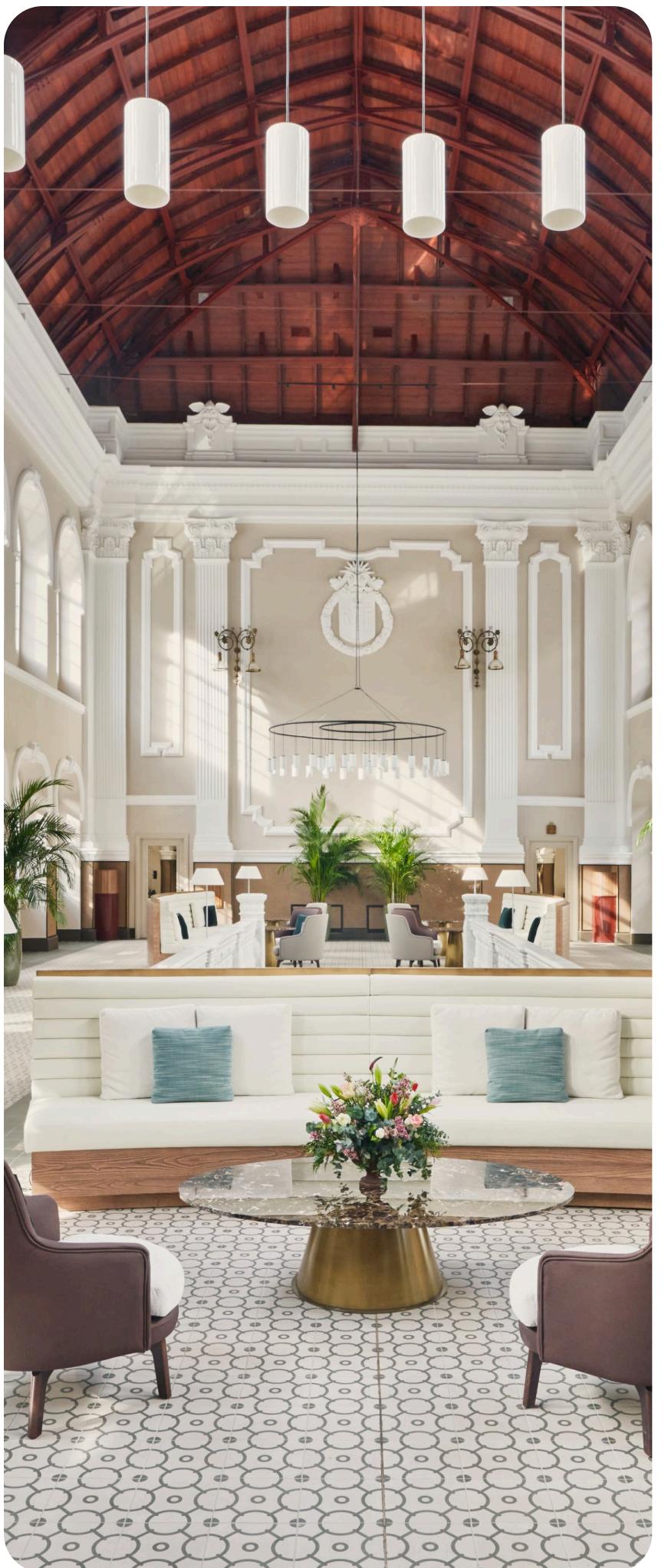


# Leaders in experiential innovation



Backed by over 90 years of experience in the hospitality industry, the Barceló Hotel Group is a **pioneer** in experiential innovation, offering **unique and different** activities and concepts to customers, designed for and by them.

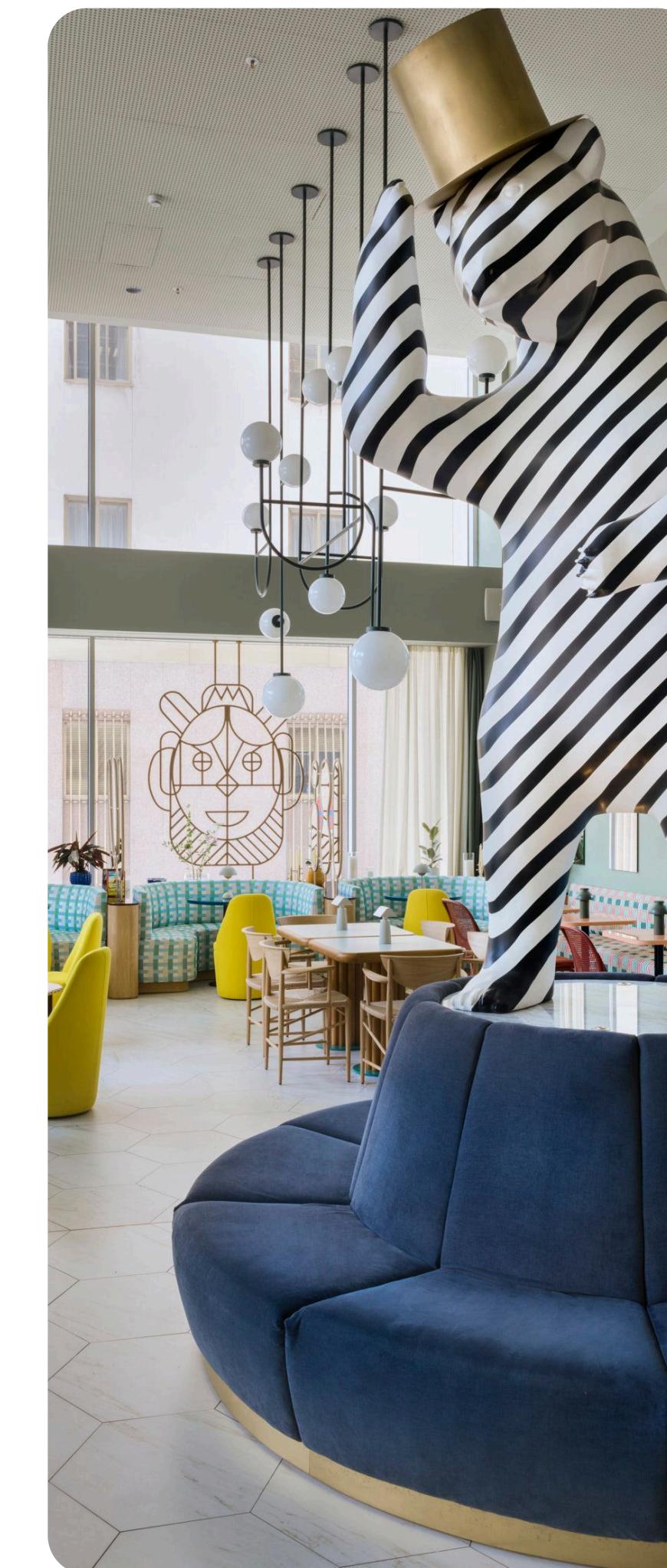
The Barceló Hotel Group remains firmly committed to **specialisation, diversification and differentiation** as we strive to create unique and unrepeatable moments at our hotels. All of this is carried out under the marketing of our four brands, which ultimately offer **different ways to enjoy the travel experience.**



## ROYAL HIDEAWAY

LUXURY HOTELS & RESORTS

At Royal Hideaway Luxury Hotels & Resorts, we believe in offering authentic and genuine experiences that reflect the essence of the best moments. We believe that luxury is experiential; it is found in the extraordinary moments our guests experience as they enjoy the journey and discover the most authentic aspects of each destination. That's why **we delve into the history, culture, art, fine dining, architecture**, and essence of each of our destinations, so that our guests can enjoy unique, world-class experiences. Exceptional. Full of emotion. Transformative.



## Barceló

HOTELS & RESORTS

The **pursuit of inspiration** is our lifestyle. This is why we design creative and innovative concepts that give a special **spark** to our destinations, making them more vibrant, interesting and varied, and to our guests, awakening their creativity and desire to explore. They also drive the hotel industry by leading trends and paving the way for a new way to travel: modern, non-conformist, inspiring, local and sustainable. At Barceló Hotels & Resorts, we want every trip to have special energy, **a spark that awakens and inspires us**.



## Occidental HOTELS & RESORTS

At Occidental Hotels & Resorts, we view the hotel experience as the **trip's soul**. A close companion with the perspective and courtesy of the best host imaginable, capable of stimulating travellers who seek little adventures.

We represent the **role of a facilitator** or a link between guests and their travel experience.

Our locations are designed to immerse travellers in the adventure of every destination as we awaken their senses and make sure we always feel within reach. **Occidental Hotels & Resorts cater to guests.** Their travel style. Their way of living.



## allegro HOTELS

Our '**only good vibes**' culture reflects all the positive feelings that a person, situation, or place can radiate.

At Allegro Hotels, we believe a trip is the perfect time to **share truly happy moments**. Like a meeting in which our hotels are a positive oasis for guests, a place where they can feel free and happy.

A place where there **is always something to celebrate**, something to imagine or discover, no matter how small or simple, and something to enjoy. In essence, a place with the energy needed to bring a smile to your face.

# Committed to regenerative tourism

**Barceló ReGen** is the Barceló Hotel Group's sustainability strategy aimed at maximising our positive impact on destinations, in line with tourism that is more **responsible and sustainable**. More regenerative.

Barceló ReGen allows us to contribute to a more just **local and global** economy as we help protect people and the environment. It is our commitment to transform the travel segment and our roadmap towards a sustainable and responsible future in the tourism industry.



Since December 2023, Barceló Hotel Group has been recognized by the GSTC (Global Sustainable Tourism Council) for our '**Barceló ReGen Standards**', making us the first Spanish hotel chain to achieve this recognition and one of the few in the world to have it.

In 2022, several Barceló hotels earned the **Biosphere seal**, a certificate that falls within the principles of sustainability and continuous improvement to promote sustainable growth in the tourism industry.

# Cuisine starring local aspects

The Barceló Hotel Group's restaurants cater to experiential innovation and showcase local ingredients for guests to savour (and remember).

It already holds **8 Michelin stars** and **8 Repsol Suns**.

## La Santa María

This gastrobar is an experience that takes diners on a culinary journey around the world, specialising in 'travelling tapas' that invite guests to feast on the most popular foods in the world



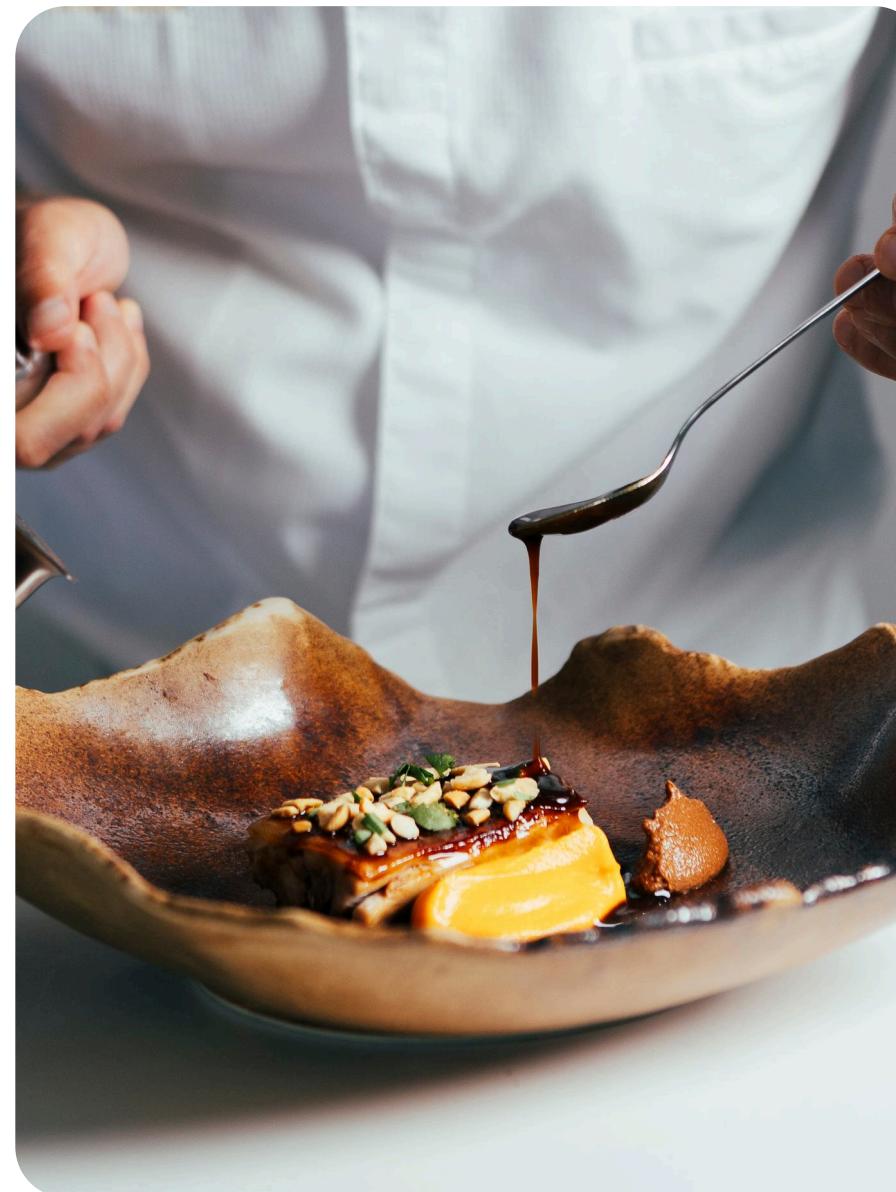
## Arrozante

Restaurants specialising in rice and paella dishes, backed by one of Spain's best rice chefs: Carlos Otaola.

# Cuisine starring local aspects

## BLikEat

Buffet breakfast featuring local, organic and seasonal ingredients, serving the latest foodie trends in the form of a delicious, healthy, varied, quality and appealing breakfast.



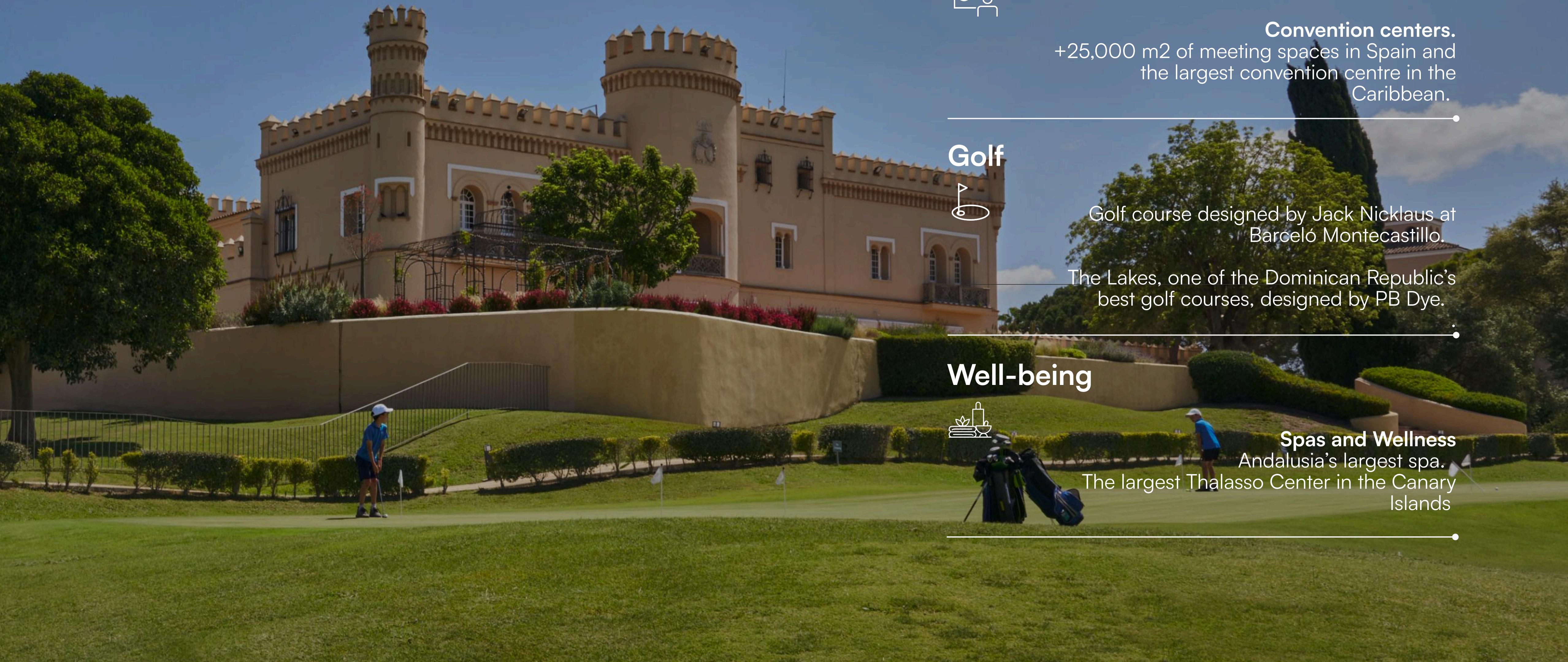
## B-Lounge Lobby Bar

A meeting point for a relaxing coffee or a cocktail at the end of the day.

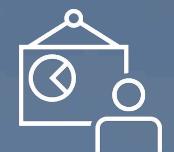
## 8 MICHELIN stars

The Barceló Hotel Group's restaurants currently hold eight MICHELIN stars: El Rincón de Juan Carlos (2), San Hô (1) and Il Bocconcino (1) at Royal Hideaway Corales Resort; Poemas by Hermanos Padrón (1) and Muxgo (2) at Santa Catalina, a Royal Hideaway Hotel; and Canfranc Express (1) at Canfranc Estación, a Royal Hideaway Hotel.

# Bespoke venues for memorable events



## Convention centers



**Convention centers.**  
+25,000 m<sup>2</sup> of meeting spaces in Spain and the largest convention centre in the Caribbean.

## Golf



Golf course designed by Jack Nicklaus at Barceló Montecastillo.

The Lakes, one of the Dominican Republic's best golf courses, designed by PB Dye.

## Well-being



**Spas and Wellness**  
Andalusia's largest spa.  
The largest Thalasso Center in the Canary Islands

# Barceló Experiences

Barceló Experiences is an innovative platform for selling activities. It invites guests to discover destinations through authentic and sustainable experiences created by **local experts**. With over **1,800 destination experiences** and **+200 SME partners**, this initiative drives the industry's digitalisation and regenerative tourism.



Every hotel becomes a sales channel for experiences, creating value for guests, suppliers and destinations.

All of these local experiences are available to MICE clients.

# MeetPLAN 2025



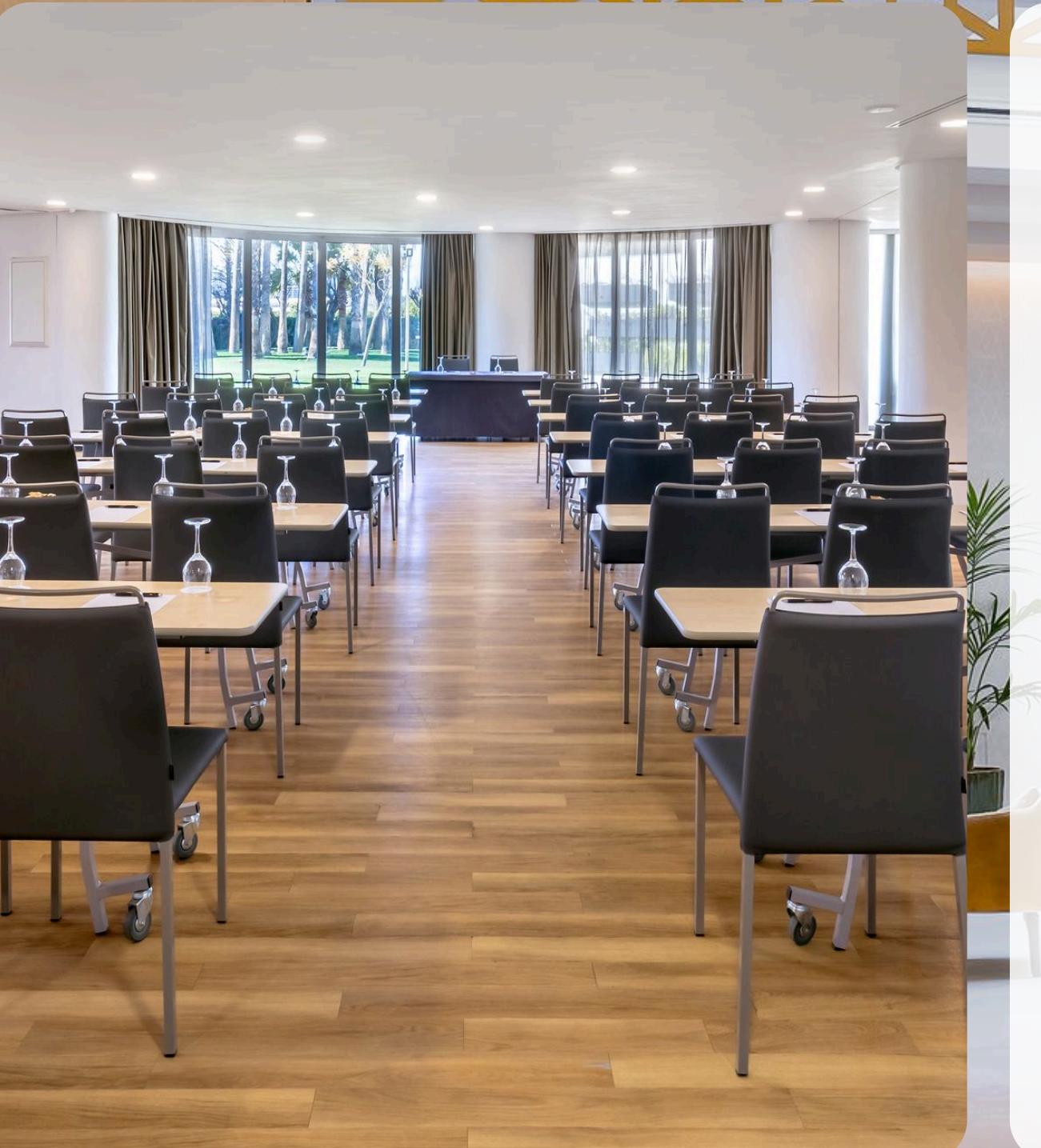
At the Barceló Hotel Group, the MICE segment has a unique focus in the market.

Thanks to **meetPLAN**, we offer a model that combines flexibility, transparency and excellence at any of our destinations.

**Our commitment** is to provide clients with versatile and unique spaces, exceptional locations and cutting-edge technology, all within the **ReGen framework**, an approach for sustainability and innovation in the MICE industry.



# MeetPLAN 2025



MeetPlan is based on:

- **Four pricing levels** tailored to each hotel, but with the certainty that the services included are **top quality and always the same**, regardless of the hotel selected.
- **Greater predictability and transparency** for organisers, making planning easier and without complications.
- **Greater flexibility**, allowing clients to choose the hotel that best fits their needs, without sacrificing quality and service.

+75 hotels

1 product

4 pricing levels

# Services included in MeetPLAN

Services included at all hotels:

1 product



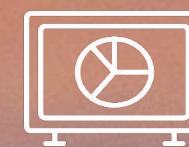
Use of the main meeting room (full day)



Work lunch



2 coffee breaks



Flipchart / Screen



Wi-Fi



Basic writing materials

# Pricing levels

MeetPlan is a product designed for all types of businesses, from small companies to large corporations, with guaranteed service quality and personalisation for any type of client. Prices are divided into four levels assigned to each hotel accordingly, guaranteeing the same services for a consistent, top-quality experience at any destination.

€55 ——. €75 ——. €100 ——. €150

Prices per person for groups ranging from 10 to 100 people, subject to availability.  
VAT included. Additional services will be quoted separately.



# MeetPLAN €55

## AGADIR

Allegro Agadir

## CÁCERES

Barceló Cáceres

## MANAMA

Barceló Hotel & Residences, Bahrain

## RABAT

Hotel Borj Rabat

## ALICANTE

Hotel Albahía

## CAIRO

Barceló Cairo Pyramids

## MURCIA

Allegro Murcia Azarbe

## SEVILLA

Occidental Sevilla Viapol

## AL MUSSANAH

Barceló Mussanah Resort

## CASABLANCA

Barceló Casablanca

## OURENSE

Barceló Ourense

## TANGIER

Occidental Tánger

## ANKARA

Occidental Ankara

## FEZ

Barceló Fès

## PAMPLONA

Occidental Pamplona

## VIGO

Occidental Vigo

## BILBAO

Occidental Bilbao

## ISTANBUL

Occidental Taksim



# MeetPLAN €75

## ALICANTE

Barceló La Nucia Hills  
Barceló La Nucia Palms  
Occidental Pueblo Acantilado

## ALMERÍA

Barceló Cabo de Gata

## BARCELONA

Barceló Raval  
Occidental Atenea Mar  
Occidental Diagonal 414

## BILBAO

Barceló Bilbao Nervión

## CÁDIZ

Barceló Conil Playa  
Barceló Costa Ballena  
Royal Hideaway Sancti Petri

## CASABLANCA

Barceló Anfa Casablanca

## DRESDEN

Occidental Dresden Newa

## DUBAI

Barceló Al Jaddaf

## GRANADA

Barceló Carmen Granada  
Barceló Granada Congress

## HUELVA

Barceló Punta Umbría Beach Resort

## ISTANBUL

Barceló Istanbul

## JAKARTA

The Orient Jakarta, a  
Royal Hideaway Hotel

## JEREZ

Hotel Jerez Centro  
Barceló Jerez Montecastillo  
Barceló Montecastillo Golf

## LEÓN

Barceló León Conde Luna

## LJUBLJANA

Occidental Ljubljana

## MADRID

Occidental Aranjuez

## MÁLAGA

Barceló Marbella  
Occidental Fuengirola  
Occidental Torremolinos

## MARRAKECH

Barceló Palmeriae

## MURCIA

Barceló Murcia Siete Coronas  
Occidental Murcia Agalia

## NEVSEHIR

Barceló Cappadocia

## OVIEDO

Barceló Oviedo Cervantes

## ROME

Occidental Aran Park

## SAN SEBASTIÁN

Barceló Costa Vasca

## SEVILLE

Barceló Sevilla Renacimiento

## TANGIER

Barceló Tánger

# MeetPLAN €100

## BARCELONA

Barceló Sants

## BUDAPEST

Barceló Budapest Hotel

## DUBAI

Dukes The Palm, a  
Royal Hideaway Hotel

## HAMBURG

Barceló Hamburg

## HUELVA

Barceló Aracena

## BALEARIC ISLANDS

Barceló Hamilton Menorca  
Barceló Illetas Albatros  
Occidental Playa de Palma

## MADRID

Barceló Emperatriz  
Barceló Imagine

## MÁLAGA

Barceló Málaga  
Occidental Puerto Banús

## PRAGUE

Occidental Praha  
Occidental Praha Five  
Occidental Praha Wilson

## ROME

Hotel Midas Roma  
Occidental Aurelia

## VALENCIA

Barceló Valencia

## WARSAW

Barceló Warsaw Powiśle

# MeetPLAN €150

## CANFRANC

Canfranc Estación, a  
Royal Hideaway Hotel

## MADRID

Barceló Torre de Madrid

## MALÉ

Barcelo Nasandhura Malé

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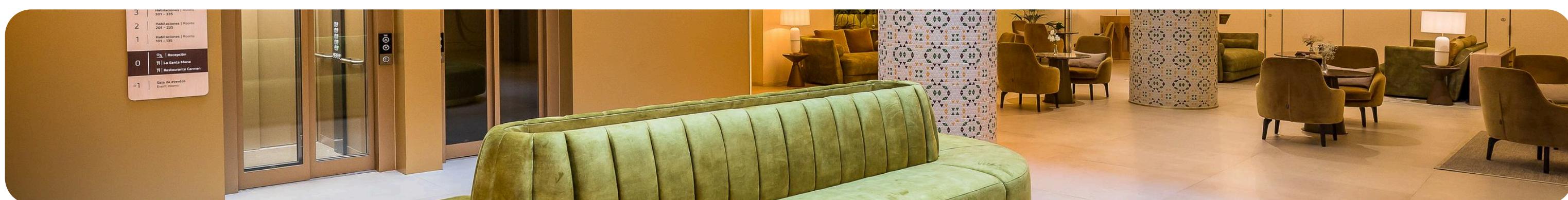
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meetPLAN €150

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